

COMPANY OVERVIEW ____

L White Consulting, LLC dba Sentient Shift is a certified NYS and NYC -MWBE company owned by an African American woman. Since 2004, we have successfully provided consulting services across NYS and NYC.

Our team brings over 30 years of combined experience in for-profit and nonprofit agencies. With diverse backgrounds encompassing management and clinical skills, we develop methodologies and service models that blend evidence-based theories, real-world experiences, and a collaborative Human-Centered approach to enhance organizational operations, staff functioning, and consumer services. We provide capacity-building services, including creating and providing training, organizational consultations, strategic planning, and coaching. We also organize events such as job fairs, peer networking functions and training retreats.

At the core of our philosophy is a commitment to inclusive leadership that embraces diversity, equity, and inclusion. We believe in creating equitable and trauma-informed spaces where individuals are empowered with tools and resources to thrive within systems and organizations.

CORE COMPETENCIES _____

- **Talent Development**
- **Employee Engagement**
- Organizational Leadership
- Health and Wellness Management

DIFFERENTIATORS _____



Successfully expanded contracts from one-year to multipleyear contracts based on the effective completion of projects and sustainability of outcomes



Consultants have knowledge and expertise in business and psychological frameworks that are used in the development of services



Training and projects are tailored to the client's needs using assessment tools such as Design Thinking

PAST PERFORMANCE

Department of Youth and Community Development (DYCD) - 2019 to Present

Created tools to identify the needs of providers. Provide technical assistance and training on topics related to leadership development, DEIB, employee engagement and talent development. Implement and manage virtual job fairs and networking events for community-based programs that are DYCD funded. Provide organizational assessments, strategic planning and creating DEI statements.

Fordham University - 2021 to 2022

Created surveys to determine the needs of consumers. Developed virtual and live training on DEI, collective trauma, trauma-informed practices, managing difficulties in challenging times, and health and wellness for staff.

Brookdale Hospital - 2017 to Present

Provide training and create staff management retreats on various topics such as communication, DEI, mental health, health, and wellness.

NAICS CODES_____

- 611430 | Program Management Development Training
- 541611 | Administrative Management and **General Management Consulting Services**
- 611710 | Educational Support Services
- 541612 | Human Resources Consulting Services
- 621330 | Social Worker, Mental Health

NIGP Codes _

- 91800 | Consulting
- 92435 | Training Services
- 91841 | Education and Training Services
- 91862 | Human Resources Consulting
- 91860 | Human Relations Consulting
- 91878 | Organizational Development Consulting
- 95226 | Counseling